



FOR GHANAIAN HOMEOWNERS

# 9 QUESTIONS TO ASK BEFORE YOU CHOOSE A ROOFING COMPANY



What to ask - and what the answers should tell you



# WHY THIS MATTERS

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## **Most roofing mistakes are made before a single sheet goes up.**

They happen during the conversation - when you are choosing who to trust with one of the biggest investments your home will ever see. The wrong decision does not always reveal itself immediately. Sometimes it takes three rainy seasons, or five years of watching a colour fade, or a repair bill you were not expecting.

These nine questions are designed to help you spot the difference between a roofing company that will serve you well and one that will disappoint you. Ask them before you pay anything. Listen carefully to the answers.

# THE CHECKLIST

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## 1

### **What exactly is the roofing material being used - and what is the full specification?**

Not just 'aluzinc' or 'metal roofing'. You need the coating type, the thickness, and the brand. The difference between AM150 and a lower-grade coating is the difference between a roof that lasts 20 years and one that starts corroding in five. Any company worth trusting will answer this without hesitation.

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## 2

### **How long will the colour realistically last - and can I see roofs from 10 to 15 years ago?**

In Ghana, roof colour is not a small thing. It is a reflection of your investment and your home's standing. Recent project photos tell you nothing useful. You want to see what a roof installed a decade ago still looks like today. If they cannot show you, ask yourself why.

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## 3

### **Is this material suited to where my property is located?**

A coastal build faces salt air and humidity - conditions that accelerate corrosion. An inland property deals with heat and dry seasons. The right roofing company should ask where you are building before recommending anything. If they give you the same answer regardless of location, that is a warning sign.

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# 4

## **What does the warranty actually cover - and what makes it void?**

A 25-year warranty is only as valuable as what it protects. Ask specifically: does it cover colour? Corrosion? Installation defects? Under what conditions would the warranty become invalid? The detail matters. A vague answer about 'manufacturer's warranty' is not the same as a clear written commitment.

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# 5

## **Who carries out the installation - and are they your own trained team?**

Many companies supply materials but outsource the actual installation. That is often where things go wrong. The precision of how a roof is fixed, sealed, and finished determines how it performs for the next two decades. A company that trains and employs its own installation team is taking responsibility. A company that passes the work on is not.

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# 6

## **What after-sales support do you provide - and how quickly do you respond?**

Ask this directly and watch the response. Some companies treat the job as finished once the last sheet is fixed. Others will return to inspect, address concerns, and support you if something needs attention. The answer to this question tells you a great deal about how the company views its relationship with you.

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# 7

## **Can you show me completed projects I can visit or verify?**

Not brochures. Not samples on a desk. Real buildings that have been through Ghana's rain, heat, and coastal air. A company confident in its work will show you exactly where to find it.

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# 8

## What is included in the quote - and what is not?

Surprises in roofing always cost more than the original saving. Before any money changes hands, you should know whether the quote covers materials only or also installation, steel trusses, accessories, finishing, and waste removal. A clear, itemised quote protects both sides.

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# 9

## Why is your solution worth more than the cheapest option available?

Ask this plainly - and expect a plain answer. A company that has genuine confidence in what it offers should be able to explain, in simple terms, what you are actually getting for the difference in price. If the answer is vague or defensive, that tells you something important.



## What To Do Next

If a roofing company answers all nine of these questions confidently and clearly, you are in good hands. If the answers are evasive, vague, or rushed - look elsewhere. Your roof is a 20-year decision. Take the time to make it properly.

# BOOK A SITE MEASUREMENT

Raincoat Roofing will assess your project, advise on the right specification for your location, and give you a clear, honest quote. No pressure. No shortcuts.

Call us: **0531024820**